

### Training Program for the FY 2008-2009

| Sr. No | Name of Programme   | Duration  |           | Total Days | Name of Institution | Sr. No | Name of Programme   | Duration  |           | Name of Institution |
|--------|---|-----------|-----------|------------|---------------------|--------|---|-----------|-----------|---------------------|
|        |   | From      | To        |            |                     |        |   | From      | To        |                     |
|        | <b>POWER &amp; ENERGY</b>   |           |           |            |                     |        | <b>MISCELLANEOUS</b>  |           |           |                     |
| 1      | Power Trading and Tariffs - ABT Scenario  | 16-Jun-08 | 19-Jun-08 | 4 days     | CIRE                | 1      | Strategic Analysis for Competitive Advantage                                | 16-Jun-08 | 20-Jun-08 | IIM - B             |
| 2      | Operation & Maintenance of Gas Power Stations   | 23-Jun-08 | 27-Jun-08 | 5 Days     | ESCI                | 2      | Negotiation and Managing Commercial Contracts                               | 23-Jun-08 | 27-Jun-08 | IIM - B             |
| 3      | Energy Management   | 30-Jun-08 | 04-Jul-08 | 5 days     | ASCI                | 3      | Valuation   | 01-Jul-08 | 03-Jul-08 | IIM - B             |
| 4      | Electricity Act 2003 - Competition in Supply - Challenges in Open Access - Regulatory and Market Perceptiopns | 01-Jul-08 | 5-Jul-08  | 4 Days     | ESCI                | 4      | Procurement Procedures for World Bank Aided Projects                        | 07-Jul-08 | 18-Jul-08 | ASCI                |
| 5      | Energy Auditors & Energy Managers - Preparatory Course for BEE Examination                                    | 09-Jul-08 | 11-Jul-08 | 3 Days     | ESCI                | 5      | Training Faculty Development Programme (TFDP)                               | 21-Jul-08 | 01-Aug-08 | CSTRl               |
| 6      | Energy Management & Conservation in Power Sector  | 14-Jul-08 | 18-Jul-08 | 5 days     | CIRE                | 6      | Cultural Sensitisation for Effective Management of People in Global Markets | 28-Jul-08 | 30-Jul-08 | IIML                |
| 7      | Technology Advances in Metering, Billing and Collection   | 21-Jul-08 | 25-Jul-08 | 5 days     | ESCI                | 7      | Administrative Vigilance - Role of IO/ PO                                   | 04-Aug-08 | 08-Aug-08 | ISTM                |
| 8      | Financial Management in Distribution Business (DRUM)  | 28-Jul-08 | 30-Jul-08 | 4 Days     | ESCI                | 8      | Leadership in Knowledge Economy   | 04-Aug-08 | 08-Aug-08 | IIM-I               |
| 9      | Energy Management & Environment Protection (EMEP)   | 28-Jul-08 | 01-Aug-08 | 1 week     | CSTRl               | 9      | Strategic Marketing of Technology Oriented Products and Services            | 07-Aug-08 | 09-Aug-08 | IIML                |
| 10     | Best Practices in Distribution System - Operation & Maintenance (DRUM)  | 04-Aug-08 | 08-Aug-08 | 5 Days     | ESCI                | 10     | Understanding Self for Managerial Excellence                                | 18-Aug-08 | 20-Aug-08 | IIM-L               |
| 11     | Comprehensive Energy Audit in Industries  | 12-Aug-08 | 14-Aug-08 | 3 Days     | ESCI                | 11     | Drivatives and Risk Management  | 18-Aug-08 | 22-Aug-08 | IIM-I               |
| 12     | Failure Analysis of Power and Distribution Transformers   | 18-Aug-08 | 22-Aug-08 | 5 Days     | ESCI                | 12     | Contract Management   | 25-Aug-08 | 29-Aug-08 | IIM-A               |
| 13     | Tariff Philosophy & Structure   | 26-Aug-08 | 30-Aug-08 | 5 Days     | ESCI                | 13     | Management Control & Strategy Implementation Tools and Techniques           | 26-Aug-08 | 28-Aug-08 | IIM-I               |
| 14     | Economy in Power Purchases & System Operation - Techno Economics of Power System Operation                    | 08-Sep-08 | 12-Aug-08 | 5 Days     | ESCI                | 14     | Advanced Research Methodology in Management                                 | 08-Sep-08 | 12-Sep-08 | IIM-L               |
| 15     | Reactive Power Management in Power Systems  | 16-Sep-08 | 20-Sep-08 | 5 Days     | ESCI                | 15     | Leadership and Change Management  | 8-Sep-08  | 12-Sep-08 | IIM-A               |
| 16     | Regulation of Distribution Business (DRUM)  | 26-Sep-08 | 20-Sep-08 | 5 Days     | ESCI                | 16     | Management of Creativity & Innovation                                       | 15-Sep-08 | 19-Sep-08 | IIM-C               |
| 17     | Earthing Practices in Electrical Installations  | 29-Sep-08 | 01-Oct-08 | 3 Days     | ESCI                | 17     | Disciplinary Proceedings - 4  | 22-Sep-08 | 26-Sep-08 | ISTM                |
| 18     | Inter and Intra State ABT - Cmmercial Issues and Energy Billing   | 14-Oct-08 | 16-Oct-08 | 3 Days     | ESCI                | 18     | Gender Issues   | 22-Sep-08 | 26-Sep-08 | ISTM                |

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|        |  | From      | To        |            |                     |        |  | From      | To        |                     |
| 19     | SCADA for Power Utilities  | 20-Oct-08 | 24-Oct-08 | 5 Days     | ESCI                | 19     | Leadership Actions for Talent Management   | 01-Oct-08 | 02-Oct-08 | IIM-B               |
| 20     | Governing and Protection of Steam Turbines   | 10-Nov-08 | 14-Nov-08 | 5 Days     | ESCI                | 20     | Brant Building and Consumer Psyche-The Indian Context Creativity, Reinvention and Self | 06-Oct-08 | 08-Oct-08 | IIM - B             |
| 21     | Distribution Business Management and IT Based Solutions (DRUM)                       | 18-Nov-08 | 20-Nov-08 | 3 Days     | ESCI                | 21     | Development for Practicing Managers  | 13-Oct-08 | 17-Oct-08 | IIM - B             |
| 22     | Pilferage of Electricity - Prevention & Detection                                    | 24-Nov-08 | 28-Nov-08 | 5 Days     | ESCI                | 22     | Business Excellence through Lean and Six Sigma (BELS)                                  | 14-Oct-08 | 16-Oct-08 | IIM - B             |
| 23     | GIS Supported Network Planning,Analysis  | 01-Dec-08 | 05-Dec-08 | 5 Days     | ESCI                | 23     | Business Intelligence and Data Mining for Business Decision Making                     | 14-Oct-08 | 16-Oct-08 | IIM -I              |
| 24     | Optimisation of Thermal Power Stations   | 08-Dec-08 | 12-Dec-08 | 5 Days     | ESCI                | 24     | Competency Based Interviewing Skills   | 16-Oct-08 | 17-Oct-08 | FSM                 |
| 25     | Energy Audit and Loss Reduction in T&D Systems                                       | 16-Dec-08 | 20-Dec-08 | 5 Days     | ESCI                | 25     | Six Sigma for Oprational Excellence  | 20-Oct-08 | 22-Oct-08 | ASCI                |
| 26     | Energy Efficiency in Thermal & Electrical Utilities                                  | 22-Dec-08 | 24-Dec-08 | 3 Days     | ESCI                | 26     | Managing Creativity  | 20-Oct-08 | 22-Oct-08 | ASCI                |
| 27     | Capacity Building for Power Utilities and Regulatory Compliances                     | 01-Jan-09 | 03-Jan-09 | 3 Days     | ESCI                | 27     | Leadership for Managing Change   | 20-Oct-08 | 24-Oct-08 | ASCI                |
| 28     | Failure of Transformers - Remedial Measures  | 05-Jan-09 | 09-Jan-09 | 5 Days     | ESCI                | 28     | Organizational Excellence through Leadership   | 20-Oct-08 | 23-Oct-08 | IIM -C              |
| 29     | Performance Benchmarking and Quality of Supply & Service(DRUM)                       | 19-Jan-09 | 23-Jan-09 | 5 Days     | ESCI                | 29     | Strategies for Managing Small and Medium Enterprises                                   | 03-Nov-08 | 17-Nov-08 | IIM-L               |
| 30     | Electricity Distribution Management  | 26-Jan-09 | 30-Jan-09 | 5 days     | ASCI                | 30     | Personal Grwoth for Effective Leadership   | 03-Nov-08 | 07-Nov-08 | ASCI                |
| 31     | Use and Disposal of Fly Ash - New Avenues, Opportunities, Constraints and Challenges | 28-Jan-09 | 30-Jan-09 | 3 Days     | ESCI                | 31     | Procurement Procedures for World Bank Aided Projects                                   | 03-Nov-08 | 14-Nov-08 | ASCI                |
| 32     | Condition Monitoring & Residual Live Assessment in Power Plants                      | 02-Feb-09 | 06-Feb-09 | 5 Days     | ESCI                | 32     | Stress Management in Learning Organizations  | 05-Nov-08 | 07-Nov-08 | IIM-C               |
| 33     | Power System Switchgear, Protection & Metering                                       | 02-Feb-09 | 13-Feb-09 | 12 Days    | ESCI                | 33     | Mergers & Acquisitions   | 06-Nov-08 | 08-Nov-08 | MDI                 |
| 34     | Transformer Oil Testing, Filtration and Reclamation Techniques                       | 16-Feb-09 | 18-Feb-09 | 3 Days     | ESCI                | 34     | Compliance Management and Business Ethics  | 10-Nov-08 | 12-Nov-08 | IIM-L               |
| 35     | Best Practices in Distribution Loss Reduction (DRUM)                                 | 23-Feb-09 | 27-Feb-09 | 5 Days     | ESCI                | 35     | Basel-II: Challenges for Risk Management   | 10-Nov-08 | 12-Nov-08 | MDI                 |
| 36     | Power Trading - Power Exchanges and Merchant Power Plants                            | 05-Mar-09 | 07-Mar-09 | 3 Days     | ESCI                | 36     | Managerial Leadership and Team Effectiveness   | 10-Nov-08 | 14-Nov-08 | IIM-C               |
| 37     | Energy Audit and Conservation in Thermal Power Stations                              | 11-Mar-09 | 13-Mar-09 | 3 Days     | ESCI                | 37     | Intellectual Capital - The Value Dirver  | 17-Nov-08 | 19-Nov-08 | IIM-B               |

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|                                    |   | From      | To        |            |                     |        |   | From      | To        |                     |
| 38                                 | Supply and Demand Side Management - Cost Reduction and Loss Reduction - Issues and Challenges               | 17-Mar-09 | 21-Mar-09 | 5 Days     | ESCI                | 38     | Enhancing Leadership Capacities and Potential Among Professional Women        | 18-Nov-08 | 21-Nov-08 | IIM-A               |
| 39                                 | Project Development, DPR Preparation, Appraisal & Schemes Implementation                                    | 23-Mar-09 | 25-Mar-09 | 3 Days     | ESCI                | 39     | Strategic Leadership Programme for IT Companies: Embedding Strategic Thinking | 24-Nov-08 | 26-Nov-08 | IIM - B             |
| 40                                 | Earthing Practices in Electrical Installations  | 25-Mar-09 | 27-Mar-09 | 3 Days     | ESCI                | 40     | Organizational Leadership for 21st Century                                    | 24-Nov-08 | 27-Nov-08 | IIM-A               |
| <b>OPERATION &amp; MAINTENANCE</b> |   |           |           |            |                     | 41     | Intellectual Property Rights  | 02-Dec-08 | 05-Dec-08 | IIM                 |
| 1                                  | Infrared Thermography Level-I (WI)  | 17-Jun-08 | 21-Jun-08 | 5 days     | SKF                 | 42     | Electricity Tariff & Related Issues under Regulated Regime                    | 08-Dec-08 | 12-Dec-08 | ASCI                |
| 2                                  | Bearing Failures and their Causes (LP)  | 18-Jun-08 | 20-Jun-08 | 3 days     | SKF                 | 43     | Managerial Emotional Intelligence   | 08-Dec-08 | 12-Dec-08 | IIM -C              |
| 3                                  | Industrial Hydraulics   | 21-Jun-08 | 25-Jun-08 | 5 days     | Rexroth             | 44     | Managerial Leadership and Conflict Resolution                                 | 09-Dec-08 | 13-Dec-08 | IIM-C               |
| 4                                  | Basic Concepts of Servo & HMI (Indra drive)   | 23-Jun-08 | 25-Jun-08 | 3 days     | Rexroth             | 45     | Business Intelligence with Data Warehousing and Data Mining                   | 15-Dec-08 | 17-Dec-08 | ASCI                |
| 5                                  | Ultrasonic Testing Level -II ((WI)  | 23-Jun-08 | 26-Jun-08 | 4 days     | SKF                 | 46     | Economic Analysis for Business Decisions                                      | 15-Dec-08 | 17-Dec-08 | ASCI                |
| 6                                  | Damage Mechanisms & Remaining life Assessment of High Temperature Components in Power Plants and Refineries | 23-Jun-08 | 25-Jun-08 | 3 days     | ESCI                | 47     | Leadership Excellence   | 15-Dec-08 | 18-Dec-08 | IIM - C             |
| 7                                  | Best Practices in Distribution Loss Reduction - Drum Programme  | 01-Jul-08 | 05-Jul-08 | 5 Days     | NPTI                | 48     | Management of Creativity & Innovation   | 15-Dec-08 | 19-Dec-08 | IIM -C              |
| 8                                  | Hydraulics and pneumatics for students  | 04-Jul-08 | 06-Jul-08 | 3 days     | Rexroth             | 49     | MDP for Women Executives  | 05-Jan-09 | 09-Jan-09 | ASCI                |
| 9                                  | Mechatronics  | 07-Jul-08 | 09-Jul-08 | 3 days     | Rexroth             | 50     | Leadership and Organization Development                                       | 05-Jan-09 | 09-Jan-09 | ASCI                |
| 10                                 | Pump and Motor Health Management (MS&WE)  | 08-Jul-08 | 11-Jul-08 | 4 days     | SKF                 | 51     | Managerial Effectiveness  | 12-Jan-09 | 16-Jan-09 | IIM -C              |
| 11                                 | Power System Protection   | 14-Jul-08 | 25-Jul-08 | 12 days    | NPTI                | 52     | Director's Leadership Programme   | 16-Jan-09 | 17-Jan-09 | IIM-C               |
| 12                                 | Crane Hydraulics  | 14-Jul-08 | 14-Jul-08 | 1 day      | Rexroth             | 53     | Leadership and Team Building  | 19-Jan-09 | 23-Jan-09 | IIM-C               |
| 13                                 | Bearing Maintenance Technology (MW&WE)  | 15-Jul-08 | 18-Jul-08 | 4 days     | SKF                 | 54     | Knowledge Management for Competitive Excellence                               | 19-Jan-09 | 21-Jan-09 | IIM-C               |
| 14                                 | Pilferage of Electricity - Technical and Legal Remedies   | 15-Jul-08 | 18-Jul-08 | 4 days     | CIRE                | 55     | Interpersonal Effectiveness and Team Building                                 | 19-Jan-09 | 22-Jan-09 | IIM-A               |
| 15                                 | Bearing Maintenance Technology  | 17-Jul-08 | 17-Jul-08 | 1 day      | SKF                 | 56     | Value Creation through Mergers and Acquisitions                               | 9-Feb-09  | 13-Feb-09 | IIM-A               |
| 16                                 | Balancing and Alignment   | 18-Jul-08 | 18-Jul-08 | 1 day      | SKF                 | 57     | Determining Cost of Quality   | 16-Feb-09 | 18-Feb-09 | FSM                 |
| 17                                 | Industrial Hydraulics   | 19-Jul-08 | 23-Jul-08 | 5 days     | Rexroth             | 58     | Management of Organizational Change   | 16-Feb-09 | 19-Feb-09 | IIM-C               |
| 18                                 | Advanced Power System Protection  | 21-Jul-08 | 25-Jul-08 | 5 Days     | NPTI                | 59     | Leadership and Team Building  | 16-Feb-09 | 20-Feb-09 | IIM-C               |
| 19                                 | ASNT Level-2 PT and VT (WC)   | 21-Jul-08 | 24-Jul-08 | 4 days     | SKF                 | 60     | Leadership Excellence   | 26-Feb-09 | 27-Feb-09 | IIM -C              |

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| 20     | Bearing Maintenance Technology   | 24-Jul-08 | 24-Jul-08 | 1 day      | SKF                 | 61     | Balanced Score Card / Six Sigma- Green Belt / Black Belt   | 8-Mar-09  | 9-Mar-09  | ICWAI               |
| 21     | Continuous Control Hydraulics  | 28-Jul-08 | 30-Jul-08 | 3 days     | Rexroth             | 62     | Health Insurance for CEOs and CAOs of TPAs   | 16-Mar-09 | 17-Mar-09 | ASCI                |
| 22     | Balancing and Alignment (WE)   | 28-Jul-08 | 30-Jul-08 | 3 days     | SKF                 |        | <b>ENVIRONMENT, HEALTH &amp; SAFETY</b>  |           |           |                     |
| 23     | Centrifugal Pumps, Compressors and Boosters - Problems and Remedial Measures | 28-Jul-08 | 30-Jul-08 | 3 days     | ESCI                | 1      | Instrumentation and SCADA applications in Water & Wastewater management  | 25-Jun-08 | 27-Jun-08 | ESCI                |
| 24     | Power & Telecommunication Coordination                                       | 04-Aug-08 | 08-Aug-08 | 5 Days     | NPTI                | 2      | Underground Sewerage Systems - Design, Operation & Maintenance   | 07-Jul-08 | 11-Jul-08 | ESCI                |
| 25     | Steel mill Hydraulics  | 04-Aug-08 | 05-Aug-08 | 2 days     | Rexroth             | 3      | CDM Projects - Conceptualization to Marketing  | 21-Jul-08 | 23-Jul-08 | ESCI                |
| 26     | Specifications, Standards and Construction Practices in Distribution System  | 04-Aug-08 | 08-Aug-08 | 5 days     | CIRE                | 4      | Corporate Environmental Management & Carbon Markets  | 21-Jul-08 | 23-Jul-08 | IIM-L               |
| 27     | Asset Efficiency Optimisation (LP)   | 05-Aug-08 | 09-Aug-08 | 5 days     | SKF                 | 5      | Bio Medical Waste Management - Handling and Safe Disposal options  | 28-Jul-08 | 30-Jul-08 | ESCI                |
| 28     | New Developments in Metering Technologies                                    | 05-Aug-08 | 08-Aug-08 | 4 days     | CIRE                | 6      | Design, Operation & Maintenance of Water Supply Systems  | 04-Aug-08 | 08-Aug-08 | ESCI                |
| 29     | Hydraulics Cylinder  | 06-Aug-08 | 06-Aug-08 | 1 day      | Rexroth             | 7      | Role & Effective Participation of Trade Union Representatives & Worker Members of Safety Committees in HSE       | 06-Aug-08 | 08-Aug-08 | NSC                 |
| 30     | Bearing Maintenance Technology   | 07-Aug-08 | 07-Aug-08 | 1 day      | SKF                 | 8      | Environmental Issues in Mining Sector - Legal and Statutory Requirements (As per MoEF Guidelines)                | 18-Aug-08 | 20-Aug-08 | ESCI                |
| 31     | Balancing and Alingment  | 08-Aug-08 |           | 1 day      | SKF                 | 9      | Safety and Health in Construction Work   | 19-Aug-08 | 22-Aug-08 | NSC                 |
| 32     | Industrial Hydraulics  | 09-Aug-08 | 13-Aug-08 | 5 days     | Rexroth             | 10     | Hospital Management  | 25-Aug-08 | 29-Aug-08 | IIM-A               |
| 33     | Distribution Efficiency and Demand Side Management - DRUM Programme          | 11-Aug-08 | 13-Aug-08 | 3 days     | NPTI                | 11     | Corporate Social Responsibility - A Triple Bottom Line Framework (Social, Economical and Environmental Concerns) | 26-Aug-08 | 28-Aug-08 | ESCI                |
| 34     | Lubrication Monitoring and Analsi  | 14-Aug-08 | 14-Aug-08 | 1 day      | SKF                 | 12     | Process Safety Management  | 27-Aug-08 | 29-Aug-08 | NSC                 |
| 35     | RLA & Life Extension of Substation Equipment                                 | 18-Aug-08 | 22-Aug-08 | 5 Days     | NPTI                | 13     | Testing and Examination of Lifting Machines, Tackles and Pressure Vessels and Lifts & Hoists                     | 10-Sep-08 | 12-Sep-08 | NSC                 |
| 36     | Axial piston pump servicing  | 18-Aug-08 | 19-Aug-08 | 2 days     | Rexroth             | 14     | Environmental Management Technology in Chemical Industries   | 16-Sep-08 | 20-Sep-08 | ESCI                |
| 37     | Infrared Thermography Level-II (WI)  | 18-Aug-08 | 22-Aug-08 | 5 days     | SKF                 | 15     | Municipal Reforms in Environment Services  | 23-Sep-08 | 25-Sep-08 | ESCI                |
| 38     | Bearings in Electric Motors (MS&WE)  | 19-Aug-08 | 22-Aug-08 | 4 days     | SKF                 | 16     | Behaviour Based Safety Management  | 25-Sep-08 | 26-Sep-08 | NSC                 |

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| 39     | Press Hydraulics                                       | 20-Aug-08 | 20-Aug-08 | 1 day      | Rexroth             | 17     | Latest Trends in EIA - Process & Procedures as per MoEF Guidelines                     | 29-Sep-08 | 01-Oct-08 | ESCI                |
| 40     | Ultrasonic Testing Level -II (WI)                      | 23-Aug-08 | 26-Aug-08 | 4 days     | SKF                 | 18     | Membrane Technologies for Water & Wastewater Treatment                                 | 13-Oct-08 | 15-Oct-08 | ESCI                |
| 41     | Bearing Failures and their Causes (LP)                 | 24-Aug-08 | 26-Aug-08 | 3 days     | SKF                 | 19     | Safety in Scaffolding and Working at Heights   | 16-Oct-08 | 17-Oct-08 | NSC                 |
| 42     | GIS / GPS for Power Utilities                          | 25-Aug-08 | 29-Aug-08 | 5 Days     | NPTI                | 20     | Environment, Health & Safety Management Systems - Integrated Approach                  | 20-Oct-08 | 24-Oct-08 | ESCI                |
| 43     | Basic Concepts of Servo & HMI (Indra drive)            | 25-Aug-08 | 27-Aug-08 | 3 days     | Rexroth             | 21     | Electrical Safety  | 22-Oct-08 | 24-Oct-08 | NSC                 |
| 44     | Drill rig hydraulics                                   | 26-Aug-08 | 26-Aug-08 | 1 day      | Rexroth             | 22     | Selection, Design, Operation & Maintenance of Air Pollution Control Equipment          | 04-Nov-08 | 06-Nov-08 | ESCI                |
| 45     | Foundry hydraulics                                     | 27-Aug-08 | 27-Aug-08 | 1 day      | Rexroth             | 23     | Safety in Storage, Handling and Transportation of Hazardous Materials                  | 05-Nov-08 | 07-Nov-08 | NSC                 |
| 46     | Bearing Maintenance Technology                         | 28-Aug-08 | 28-Aug-08 | 1 day      | SKF                 | 24     | Design, Operation & Maintenance of Sewage Treatment Plants - Reuse and Recycle Options | 11-Nov-08 | 15-Nov-08 | ESCI                |
| 47     | Practical Vibration Analysis                           | 29-Aug-08 | 29-Aug-08 | 1 day      | SKF                 | 25     | Safety Management in Power Sector  | 17-Nov-08 | 20-Nov-08 | CIRE                |
| 48     | Proactive Maintenance Techniques (WI&LP)               | 02-Sep-08 | 05-Sep-08 | 4 days     | SKF                 | 26     | Organizing and Motivating for Safety   | 19-Nov-08 | 21-Nov-08 | NSC                 |
| 49     | Bearing Maintenance Technology                         | 05-Sep-08 | 05-Sep-08 | 1 day      | SKF                 | 27     | Project Management for Infrastructure Projects   | 26-Nov-08 | 28-Nov-08 | ESCI                |
| 50     | Industrial Hydraulics                                  | 06-Sep-08 | 10-Sep-08 | 5 days     | Rexroth             | 28     | Occupational Health & Safety Management System   | 03-Dec-08 | 05-Dec-08 | NSC                 |
| 51     | Distribution Franching - DRUM Programme                | 08-Sep-08 | 10-Sep-08 | 3 days     | NPTI                | 29     | Environment Management in Process Industries   | 04-Dec-08 | 06-Dec-08 | ESCI                |
| 52     | Fans Health Management (WC&WE)                         | 08-Sep-08 | 11-Sep-08 | 4 days     | SKF                 | 30     | Identification of Hazards and Assessment & Control of Risk                             | 10-Dec-08 | 12-Dec-08 | NSC                 |
| 53     | Distribution Automation, Switchgear and Protection     | 08-Sep-08 | 12-Sep-08 | 5 days     | CIRE                | 31     | Municipal Solid Waste Management - Collection, Handling, Disposal & Recovery Options   | 15-Dec-08 | 19-Dec-08 | ESCI                |
| 54     | Power Sector Accounting with reference to ESAAR & GAAP | 09-Sep-08 | 12-Sep-08 | 4 days     | CIRE                | 32     | Hazardous Waste Management   | 17-Dec-08 | 19-Dec-08 | NSC                 |
| 55     | Bearing Maintenance Technology                         | 12-Sep-08 | 12-Sep-08 | 1 day      | SKF                 | 33     | Environmental Management through Cleaner Production                                    | 22-Dec-08 | 24-Dec-08 | ESCI                |
| 56     | Practical Vibration Analysis                           | 12-Sep-08 | 12-Sep-08 | 1 day      | SKF                 | 34     | Underground Sewerage Systems - Design, Operation & Maintenance                         | 05-Jan-09 | 09-Jan-09 | ESCI                |
| 57     | Bearing Maintenance Vibration                          | 12-Sep-08 | 12-Sep-08 | 1 day      | SKF                 | 35     | Fire Prevention and Protection   | 07-Jan-09 | 09-Jan-09 | NSC                 |

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| 58     | High Voltage Testing of Power System Equipment            | 15-Sep-08 | 19-Sep-08 | 5 Days     | NPTI                | 36     | Environmental Management for Power Plants  | 19-Jan-09 | 23-Jan-09 | ESCI                |
| 59     | Bearing Failure & Their Causes (WE)                       | 16-Sep-08 | 18-Sep-08 | 3 days     | SKF                 | 37     | Occupational Safety & Health Auditour's Course   | 20-Jan-09 | 23-Jan-09 | NSC                 |
| 60     | Industrial Hydraulics                                     | 20-Sep-08 | 24-Sep-08 | 5 days     | Rexroth             | 38     | Process Safety Management  | 04-Feb-09 | 06-Feb-09 | NSC                 |
| 61     | Basic Concepts of Servo & HMI (Indra drive)               | 22-Sep-08 | 24-Sep-08 | 3 days     | Rexroth             | 39     | Quality Management in Drinking Water Supply Systems  | 09-Feb-09 | 13-Feb-09 | ESCI                |
| 62     | Risk based Inspection (WI&LP)                             | 23-Sep-08 | 26-Sep-08 | 4 days     | SKF                 | 40     | Statutory Requirements Pertaining to Occupational Health and Safety  | 11-Feb-09 | 13-Feb-09 | NSC                 |
| 63     | Bearing Maintenance Technology                            | 27-Sep-08 | 27-Sep-08 | 1 day      | SKF                 | 41     | Role & Effective Participation of Trade Union Representatives & Worker Members of Safety Committees in HSE | 18-Feb-09 | 20-Feb-09 | NSC                 |
| 64     | Transformer Oil   | 29-Sep-08 | 30-Sep-08 | 2 days     | NPTI                | 42     | Onsite & Offsite Hazardous Waste Management  | 19-Feb-09 | 21-Feb-09 | ESCI                |
| 65     | Hydraulics contamination control and mainteance           | 29-Sep-08 | 30-Sep-08 | 2 days     | Rexroth             | 43     | Testing and Examination of Lifting Machines, Tackles and Pressure Vessels and Lifts & Hoists               | 04-Mar-09 | 06-Mar-09 | NSC                 |
| 66     | Bearing Maintenance Technology (MW&WE)                    | 05-Oct-08 | 08-Oct-08 | 4 days     | SKF                 | 44     | Environmental Compliance Management in Distilleries and Sugar Industries                                   | 09-Mar-09 | 11-Mar-09 | IIM-L               |
| 67     | Mobile Hydraulics   | 06-Oct-08 | 08-Oct-08 | 3 days     | Rexroth             | 45     | Environmental Management Systems for Cement Industries   | 16-Mar-09 | 20-Mar-09 | ESCI                |
| 68     | Bearing Maintenance Analysis                              | 07-Oct-08 | 07-Oct-08 | 1 day      | SKF                 | 46     | Safety and Health in Construction Work   | 17-Mar-09 | 20-Mar-08 | NSC                 |
| 69     | generation hydraulics                                     | 13-Oct-08 | 13-Oct-08 | 1 day      | Rexroth             | 47     | Water Audit - Leakage Control and Rectification Methods  | 15-Apr-09 | 19-Apr-08 | ESCI                |
| 70     | ASNT Level-2 PT and VT (WC)                               | 13-Oct-08 | 16-Oct-08 | 4 days     | SKF                 |        | <b>BUSINESS COMMUNICATION</b>  |           |           |                     |
| 71     | Hydraulic Civil Engineering Applications                  | 14-Oct-08 | 14-Oct-08 | 1 day      | Rexroth             | 1      | Effective Communication for Managers   | 24-Jun-08 | 28-Jun-08 | IIM -I              |
| 72     | Balancing and Alingment                                   | 14-Oct-08 | 14-Oct-08 | 1 day      | SKF                 | 2      | Developing Negotiating Ability (DNA)   | 21-Jul-08 | 25-Jul-08 | IIM-L               |
| 73     | Pump and Motor Health Management (MS&WE)                  | 14-Oct-08 | 17-Oct-08 | 4 days     | SKF                 | 3      | Interpersonal Communication Skills and Team Building   | 04-Aug-08 | 08-Aug-08 | IIM-I               |
| 74     | Infrared Thermography Level-II (WI)                       | 17-Oct-08 | 21-Oct-08 | 5 days     | SKF                 | 4      | The Winning Edge: Communication Strategies for Leaders   | 15-Sep-08 | 20-Sep-08 | IIM-A               |
| 75     | Industrial Hydraulics                                     | 18-Oct-08 | 22-Oct-08 | 5 days     | Rexroth             | 5      | Corporate Communication and Media Relations  | 22-Sep-08 | 24-Sep-08 | IIM-L               |
| 76     | Basic Concepts of PLC & HMI (Indra PLC)                   | 20-Oct-08 | 22-Oct-08 | 3 days     | Rexroth             | 6      | Communication and Presentation Skills  | 22-Sep-08 | 24-Sep-08 | FSM                 |
| 77     | Advances in Welding Technologies and Their Applications   | 20-Oct-08 | 24-Oct-08 | 5 days     | ESCI                | 7      | Corporate Communication  | 29-Sep-08 | 01-Oct-08 | ASCI                |
| 78     | Bearing Maintenance Analysis                              | 24-Oct-08 | 24-Oct-08 | 1 day      | SKF                 | 8      | Developing Communication Competencies  | 06-Oct-08 | 08-Oct-08 | MDI                 |
| 79     | Plastic Machinery Hydraulics                              | 03-Nov-08 | 04-Nov-08 | 2 days     | Rexroth             | 9      | Effective Commuication for Managerial Success  | 20-Oct-08 | 22-Oct-08 | IIM-L               |
| 80     | Power & Distribution Transformers for Efficient Operation | 03-Nov-08 | 07-Nov-08 | 5 days     | CIRE                | 10     | Improving Communication and Interpersonal Effectiveness  | 20-Oct-08 | 22-Oct-08 | IIM-C               |

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|        |  | From      | To        |            |                     |        |   | From      | To        |                     |
| 81     | Bearing Failures and their Causes (LP)                     | 04-Nov-08 | 06-Nov-08 | 3 days     | SKF                 | 11     | Communication and Management Skills for technical Professionals                                   | 30-Oct-08 | 01-Nov-08 | IIM-I               |
| 82     | Lubrication Monitoring and Analysis                        | 06-Nov-08 | 06-Nov-08 | 1 day      | SKF                 | 12     | Communication and Presentation Skills   | 03-Nov-08 | 06-Nov-08 | IIM-C               |
| 83     | Axial piston pump servicing                                | 10-Nov-08 | 11-Nov-08 | 2 days     | Rexroth             | 13     | Effective Presentation Skills   | 10-Nov-08 | 12-Nov-08 | IIM-L               |
| 84     | Asset Efficiency Optimisation (LP)                         | 10-Nov-08 | 14-Nov-08 | 5 days     | SKF                 | 14     | Business Etiquette  | 27-Nov-08 | 28-Nov-08 | FSM                 |
| 85     | Bearing Maintenance Analysis                               | 13-Nov-08 | 13-Nov-08 | 1 day      | SKF                 | 15     | Communication Skills for Managerial Success   | 01-Dec-08 | 05-Dec-08 | IIM-I               |
| 86     | Bearing Maintenance Analysis                               | 14-Nov-08 | 14-Nov-08 | 1 day      | SKF                 | 16     | Developing Negotiating Ability (DNA)  | 10-Dec-08 | 12-Dec-08 | IIM-L               |
| 87     | Industrial Hydraulics                                      | 15-Nov-08 | 19-Nov-08 | 5 days     | Rexroth             | 17     | Effective Proposal and Report Writing Skills  | 15-Dec-08 | 17-Dec-08 | IIM-L               |
| 88     | Practical Vibration Analysis and Dynamic Analysis (WI)     | 18-Nov-08 | 20-Nov-08 | 3 days     | SKF                 | 18     | Creative Business Communication through Theatre Techniques  | 15-Dec-08 | 19-Dec-08 | MDI                 |
| 89     | Continuous Control Hydraulics                              | 24-Nov-08 | 26-Nov-08 | 3 days     | Rexroth             | 19     | Leadership Communication  | 29-Dec-08 | 31-Dec-08 | IIM-I               |
| 90     | Bearings in Electric Motors (MS&WE)                        | 25-Nov-08 | 28-Nov-08 | 4 days     | SKF                 | 20     | Effective Business Communication  | 12-Jan-09 | 13-Jan-09 | FSM                 |
| 91     | Condition Based Maintenance - Oil and Wear Debris Analysis | 26-Nov-08 | 28-Nov-08 | 3 days     | ESCI                | 21     | Business Negotiation Skills   | 4-Feb-09  | 6-Feb-09  | FSM                 |
| 92     | Industrial Hydraulics                                      | 06-Dec-08 | 10-Dec-08 | 5 days     | Rexroth             | 22     | Effective Communication for Managers and Leaders  | 16-Feb-09 | 20-Feb-09 | MDI                 |
| 93     | Basic Concepts of Servo & HMI (Indra drive)                | 08-Dec-08 | 10-Dec-08 | 3 days     | Rexroth             | 23     | Communicating in the Knowledge Economy  | 23-Feb-09 | 25-Feb-09 | IIM-L               |
| 94     | Fans Health Management (WC&WE)                             | 08-Dec-08 | 11-Dec-08 | 4 days     | SKF                 | 24     | Communication Skills for Managers   | 23-Feb-09 | 27-Feb-09 | ASCI                |
| 95     | Infrared Thermography Level-II (WI)                        | 09-Dec-08 | 13-Dec-08 | 5 days     | SKF                 | 25     | Effective Communication Strategies: Men and Women @ Work  | 27-Apr-09 | 30-Apr-09 | IIM-A               |
| 96     | Bearing Maintenance Analysis                               | 11-Dec-08 | 11-Dec-08 | 1 day      | SKF                 |        | <b>CIVIL / TRANSPORTATION ENGINEERING</b>   |           |           |                     |
| 97     | Practical Vibration Analysis                               | 12-Dec-08 | 12-Dec-08 | 1 day      | SKF                 | 1      | Flexible Pavements and Overlays - Design, Construction and Maintenance                            | 01-Jul-08 | 05-Jul-08 | ESCI                |
| 98     | Machine tools hydraulics                                   | 13-Dec-08 | 14-Dec-08 | 2 days     | Rexroth             | 2      | Repair and Rehabilitation of Concrete Structures including Waterproofing Materials and Techniques | 8-Jul-08  | 11-Jul-08 | NCB                 |
| 99     | Mechatronics   | 15-Dec-08 | 17-Dec-08 | 3 days     | Rexroth             | 3      | Repair, Rehabilitation and retrofitting of  | 15-Jul-08 | 19-Jul-08 | ESCI                |
| 100    | Ultrasonic Testing Level -II ((WI)                         | 15-Dec-08 | 18-Dec-08 | 4 days     | SKF                 | 4      | Seismic Stability and Retrofitting of Buildingsø  | 15-Jul-08 | 16-Jul-08 | NCB                 |
| 101    | Balancing and Alignment (WE)                               | 17-Dec-08 | 19-Dec-08 | 3 days     | SKF                 | 5      | I.T. Applications in Constructions Management   | 11-Aug-08 | 13-Aug-08 | ESCI                |
| 102    | Bearing Maintenance Technology                             | 18-Dec-08 | 18-Dec-08 | 1 day      | SKF                 | 6      | Non-Destructive Testing and Evaluation of Concrete Structures                                     | 11-Aug-08 | 13-Aug-08 | NCB                 |
| 103    | Industrial Hydraulics                                      | 20-Dec-08 | 24-Dec-08 | 5 days     | Rexroth             | 7      | Construction and Maintenance of Rural Roads   | 25-Aug-08 | 29-Aug-08 | ESCI                |
| 104    | Hydraulics and pneumatics for students                     | 26-Dec-08 | 28-Dec-08 | 3 days     | Rexroth             | 8      | Pavement Management Systems   | 08-Sep-08 | 12-Sep-08 | ESCI                |

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|        |   | From      | To        |            |                     |        |   | From      | To        |                     |
| 105    | Bearing Maintenance Technology  | 26-Dec-08 | 26-Dec-08 | 1 day      | SKF                 | 9      | Quality Assurance of Concrete Construction through Ready Mixed Technology   | 16-Sep-08 | 18-Sep-08 | NCB                 |
| 106    | Lubrication Monitoring and Analysis   | 27-Dec-08 | 27-Dec-08 | 1 day      | SKF                 | 10     | e-procurement in Engineering Projects   | 22-Sep-08 | 24-Sep-08 | ESCI                |
|        | <b>QUALITY, PRODUCTIVITY &amp; EMS</b>  |           |           |            |                     | 11     | Corrosion in RCC Structures – Prevention and Repair   | 23-Sep-08 | 25-Sep-08 | NCB                 |
| 1      | ISO 9001 : 2000 - Lead Auditor Training   | 17-Jun-08 | 21-Jun-08 | 5 days     | ESCI                | 12     | I.T. Based Project Management   | 14-Oct-08 | 18-Oct-08 | ESCI                |
| 2      | Total Quality in HR Function based on People Capability Maturity Model (People CMM)               | 25-Jun-08 | 27-Jun-08 | 3 days     | ESCI                | 13     | Instrumental Methods of Analysis & Quality Control in Cement Industry   | 14-Oct-08 | 16-Oct-08 | NCB                 |
| 3      | Total Quality Model Management (TQM) in Purchase Function   | 03-Jul-08 | 05-Jul-08 | 3 days     | ESCI                | 14     | Concrete Mix Proportioning and Quality Control in Concrete Construction   | 14-Oct-08 | 16-Oct-08 | NCB                 |
| 4      | A Qualitative Approach in Defect Prevention (Mistake Proofing - Poka Yoke)                        | 09-Jul-08 | 11-Jul-08 | 3 days     | ESCI                | 15     | Quality Control in Road construction  | 30-Oct-08 | 01-Nov-08 | ESCI                |
| 5      | Environment Protection and Management Systems for Thermal Power Stations                          | 17-Jul-08 | 19-Jul-08 | 3 days     | ESCI                | 16     | Soil Investigations & Ground Improvement Techniques in Road Construction  | 05-Nov-08 | 07-Nov-08 | ESCI                |
| 6      | Total Quality Management (TQM) in Manufacturing Practices in Pharmaceutical Products              | 23-Jul-08 | 25-Jul-08 | 3 days     | ESCI                | 17     | Managing Construction Sites (With Construction Site Visit)  | 05-Nov-08 | 07-Nov-08 | CIDC                |
| 7      | Quality Management Systems  | 26-Jul-08 | 28-Jul-08 | 3 days     | IIM                 | 18     | Design, Construction and Protection of Concrete Structures including Concrete in Coastal and other Aggressive Environment | 16-Nov-08 | 20-Nov-08 | NCB                 |
| 8      | Total Quality Management (TQM) in Municipal Services  | 05-Aug-08 | 07-Aug-08 | 3 days     | ESCI                | 19     | Team Building in Construction Industry  | 17-Nov-08 | 19-Nov-08 | ESCI                |
| 9      | Total Quality Management (TQM) in Manufacturing, Handling, Storage of Petrochemicals & Explosives | 20-Aug-08 | 22-Aug-08 | 3 days     | ESCI                | 20     | Building Facilities Management  | 25-Nov-08 | 26-Nov-08 | NCB                 |
| 10     | ISO 27001:2005 - Awareness and Implementation in Information Security based Industries            | 26-Aug-08 | 28-Aug-08 | 3 days     | ESCI                | 21     | Fast Track Construction   | 27-Nov-08 | 28-Nov-08 | CIDC                |
| 11     | Total Quality Management (TQM) in Hospitals and Healthcare Services                               | 09-Sep-08 | 11-Sep-08 | 3 days     | ESCI                | 22     | Quality Management in Building Construction   | 02-Dec-08 | 06-Dec-08 | ESCI                |
| 12     | Latest Trends in Construction Management TQM, Safety  | 11-Sep-08 | 12-Sep-08 | 2 days     | CIDC                | 23     | Computer Aided Cost Estimating and Quantity Surveying Techniques (with Computer Practical)                                | 04-Dec-08 | 05-Dec-08 | CIDC                |
| 13     | Certified Six Sigma Green Belt Training   | 16-Sep-08 | 20-Sep-08 | 5 days     | ESCI                | 24     | Modernization and Upgradation of Dust Collection Systems  | 11-Dec-08 | 12-Dec-08 | NCB                 |

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|        |   | From      | To        |            |                     |        |  | From      | To        |                     |
| 14     | Environment, Health & Safety - Indoor Air Quality - Challenges and Solutions before IT Industry | 23-Sep-08 | 25-Sep-08 | 3 days     | ESCI                | 25     | Good Maintenance practices for durable structures                            | 15-Dec-08 | 19-Dec-08 | ESCI                |
| 15     | Non Destructive Testing (NDT) in Civil Structures   | 15-Oct-08 | 17-Oct-08 | 3 days     | ESCI                | 26     | Advances in Refractory Management in Cement Industry                         | 16-Dec-08 | 18-Dec-08 | NCB                 |
| 16     | Quality Control and Quality Assurance in Concrete Construction                                  | 21-Oct-08 | 22-Oct-08 | 2 days     | CIDC                | 27     | Seismic Stability and Retrofitting of Buildingsø                             | 16-Dec-08 | 17-Dec-08 | NCB                 |
| 17     | Application of Blanced Scorecard for Achieving Organizational Excellence                        | 30-Oct-08 | 01-Nov-08 | 3 days     | ESCI                | 28     | Advances in Concrete Technology  | 17-Dec-08 | 19-Dec-08 | NCB                 |
| 18     | Total Quality Management (TQM) in Engineering Practices of Automobile Products & Services       | 05-Nov-08 | 07-Nov-08 | 3 days     | ESCI                | 29     | Project Managementand Project Financing                                      | 18-Dec-08 | 19-Dec-08 | CIDC                |
| 19     | Water Recycling and Re-use options in Pharma Industry   | 11-Nov-08 | 13-Nov-08 | 3 days     | ESCI                | 30     | Sampling and Testing of Cement as per BIS                                    | 6-Jan-09  | 7-Jan-09  | NCB                 |
| 20     | Certified Software Quality Professional   | 17-Nov-08 | 21-Nov-08 | 5 days     | ESCI                | 31     | Road Safety Management   | 07-Jan-09 | 09-Jan-09 | ESCI                |
| 21     | ISO 9001:2000 Effective Implementation and Internal Auditor Training                            | 26-Nov-08 | 28-Nov-08 | 3 days     | ESCI                | 32     | Green and Intelligent Building Construction Technologies                     | 08-Jan-09 | 09-Jan-09 | CIDC                |
| 22     | Clean Development Mechanism (CDM) and Carbon Trading  | 02-Dec-08 | 04-Dec-08 | 3 days     | ESCI                | 33     | Contract Management and Dispute Resolution                                   | 19-Jan-09 | 23-Jan-09 | ESCI                |
| 23     | Quality Management in Design, Installation & Effective maintenance of Hydro Power Plants        | 08-Dec-08 | 12-Dec-08 | 5 days     | ESCI                | 34     | In-Situ Testing of Concrete and Concrete Structures                          | 20-Jan-09 | 21-Jan-09 | NCB                 |
| 24     | Total Quality Management (TQM) in Municipal Services  | 22-Dec-08 | 24-Dec-08 | 3 days     | ESCI                | 35     | Construction and Quality Management of Roads & Bridges                       | 22-Jan-09 | 23-Jan-09 | CIDC                |
| 25     | ISO 9001:2000 - Lead Auditor Training   | 05-Jan-09 | 09-Jan-09 | 5 days     | ESCI                | 36     | Construction and Maintenance of Rural Roads                                  | 03-Feb-09 | 07-Feb-09 | ESCI                |
| 26     | Environmental Issues in Thermal Power Stations - Challenges and Solutions                       | 20-Jan-09 | 22-Jan-09 | 3 days     | ESCI                | 37     | Indian and World Cement Standards in Cement Industry                         | 10-Feb-09 | 11-Feb-09 | NCB                 |
| 27     | Total Quality Management (TQM) in Purchase Function   | 28-Jan-09 | 30-Jan-09 | 3 days     | ESCI                | 38     | Preblending, Homogenization and Storage of Bulk Materials in Cement Industry | 10-Feb-09 | 11-Feb-09 | NCB                 |
| 28     | Quality Control and Quality Assurance in Concrete Construction (CCE-02/STC-25/Conc/B/2008)      | 2-Feb-09  | 6-Feb-09  | 5          | NCB                 | 39     | Application of Remote Sensing & GIS for Construction                         | 12-Feb-09 | 13-Feb-09 | CIDC                |
| 29     | Environment Modeling Softwares - ISC AERMOD View Software                                       | 03-Feb-09 | 05-Feb-09 | 3 days     | ESCI                | 40     | Design and Construction of Flyovers  | 16-Feb-09 | 20-Feb-09 | ESCI                |
| 30     | Total Quality Management (TQM) in Mining Engineering Practices                                  | 10-Feb-09 | 12-Feb-09 | 3 days     | ESCI                | 41     | Advances in Concrete Technology  | 17-Feb-09 | 18-Feb-09 | NCB                 |
| 31     | Total Quality in HR Function based on People Capacity Maturity Model (People CMM)               | 19-Feb-09 | 21-Feb-09 | 3 days     | ESCI                | 42     | BuildingMaintenance Management   | 23-Feb-09 | 27-Feb-09 | ESCI                |

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|        |  | From      | To        |            |                     |        |  | From      | To        |                     |
| 32     | A Qualitative Approach in Defect Prevention<br>(Mistake Proofing - Poka Yoke)              | 05-Mar-09 | 07-Mar-09 | 3 days     | ESCI                | 43     | Advanced Mining Techniques and Practices<br>in Cement Industry   | 24-Feb-09 | 26-Feb-09 | NCB                 |
| 33     | OHSAS 18001:2007 Lead Auditor Training<br>(NRBPT Accredited)                               | 17-Mar-09 | 21-Mar-09 | 5 days     | ESCI                | 44     | Dispute Resolution in Construction<br>Contracts with Special Focus on Arbitration                              | 26-Feb-09 | 27-Feb-09 | CIDC                |
| 34     | Total Quality Management (TQM) in<br>Manufacturing Practices in Pharmaceutical<br>Products | 25-Mar-09 | 27-Mar-09 | 3 days     | ESCI                | 45     | Pavement Management Systems  | 03-Mar-09 | 07-Mar-09 | ESCI                |
|        | <b>WATER RESOURCES DEVELOPMENT</b>   |           |           |            |                     | 46     | Construction Management Concepts -<br>Practice - Cases (Focus on Hydrocarbon /<br>Power / Industrial Projects) | 05-Mar-09 | 06-Mar-09 | CIDC                |
| 1      | Total Station & GPS - Field Survey   | 17-Jun-08 | 21-Jun-08 | 5 days     | ESCI                | 47     | Repair, Rehabilitation and Retrofitting of<br>Buildings - Diagnosis and Preventive<br>Actions                  | 16-Mar-09 | 20-Mar-09 | ESCI                |
| 2      | Water Harvesting for Drought Management  | 01-Jul-08 | 05-Jul-08 | 5 days     | ESCI                | 48     | Design and Construction of Durable<br>Concrete Structures  | 17-Mar-09 | 18-Mar-09 | NCB                 |
| 3      | Project Management   | 14-Jul-08 | 18-Jul-08 | 5 days     | ESCI                | 49     | Concrete Mix Design – New Directions in<br>IS:10262  | 19-Mar-09 | 20-Mar-09 | NCB                 |
| 4      | RS & GIS Applications as Management Tools<br>for Water Resources Sector                    | 21-Jul-08 | 25-Jul-08 | 5 days     | ESCI                | 50     | Energy Conservation and Energy Audit in<br>Cement Plant  | 24-Mar-09 | 26-Mar-09 | NCB                 |
| 5      | Integrated and Conjunctive Use of Surface &<br>Groundwater                                 | 05-Aug-08 | 07-Aug-08 | 3 days     | ESCI                | 51     | Emerging Trends in Construction<br>Management  | 26-Mar-09 | 27-Mar-09 | CIDC                |
| 6      | MIS for Monitoring & Evaluation of Projects  | 12-Aug-08 | 14-Aug-08 | 3 days     | ESCI                |        | <b>GENERAL MANAGEMENT &amp; HR</b>   |           |           |                     |
| 7      | Lift Irrigation Schemes : Formulation,<br>Implementation and Management                    | 18-Aug-08 | 22-Aug-08 | 5 days     | ESCI                | 1      | team building and conflict management  | 23-Jun-08 | 24-Jun-08 | IPE                 |
| 8      | Drip & Sprinkler Irrigation Systems  | 25-Aug-08 | 29-Aug-08 | 5 days     | ESCI                | 2      | Personality Development  | 23-Jun-08 | 27-Jun-08 | ASCI                |
| 9      | Contract Management & Dispute Resolution in<br>Projects                                    | 08-Sep-08 | 12-Sep-08 | 5 days     | ESCI                | 3      | creativity and problem-solving   | 25-Jun-08 | 25-Jun-08 | IPE                 |
| 10     | Disaster Mitigation & management   | 22-Sep-08 | 26-Sep-08 | 5 days     | ESCI                | 4      | assessment centre approach to competency<br>mapping  | 26-Jun-08 | 26-Jun-08 | IPE                 |
| 11     | Environmental Governance in India  | 29-Sep-08 | 01-Oct-08 | 3 days     | ESCI                | 5      | mentoring and counseling   | 27-Jun-08 | 27-Jun-08 | IPE                 |
| 12     | Watershed Development and Management   | 13-Oct-08 | 17-Oct-08 | 5 days     | ESCI                | 6      | psychometric testing for HR professionals  | 28-Jun-08 | 28-Jun-08 | IPE                 |
| 13     | Hydrological and Structural Safety of Dams   | 20-Oct-08 | 24-Oct-08 | 5 days     | ESCI                | 7      | Management for Developing Managers   | 02-Jul-08 | 04-Jul-08 | CIDC                |
| 14     | Quality Management in Projects (As per IS /<br>ISO Standard 10006 : 2003                   | 03-Nov-08 | 07-Nov-08 | 5 days     | ESCI                | 8      | 3TP: Middle Management Programme   | 6-Jul-08  | 2-Aug-08  | IIM-A               |

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|        |   | From      | To        |            |                     |        |  | From      | To        |                     |
| 15     | Groundwater Quality, Monitoring and Modelling   | 12-Nov-08 | 14-Nov-08 | 3 days     | ESCI                | 9      | Leadership and Team Building   | 07-Jul-08 | 11-Jul-08 | IIM-C               |
| 16     | Total Station & GPS - Field Survey  | 17-Nov-08 | 21-Nov-08 | 5 days     | ESCI                | 10     | Management of Creativity & Innovation  | 07-Jul-08 | 11-Jul-08 | IIM-C               |
| 17     | RS & GIS Applications for Natural Resources Management                                | 02-Dec-08 | 06-Dec-08 | 5 days     | ESCI                | 11     | Effective Stress Management for I.T. Professionals   | 07-Jul-08 | 09-Jul-08 | ESCI                |
| 18     | Modernizing Irrigation Management - the MASSCOTE Approach of FAO                      | 10-Dec-08 | 12-Dec-08 | 3 days     | ESCI                | 12     | Managing People at Work: Strategies for Tomorrow   | 10-Jul-08 | 12-Jul-08 | IIM-L               |
| 19     | Performance Improvement in Water Resources Sector                                     | 16-Dec-08 | 20-Dec-08 | 5 days     | ESCI                | 13     | Attitude Competency for Star Performers  | 10-Jul-08 | 12-Jul-08 | XLRI                |
| 20     | Water Harvesting for Drought Management   | 01-Jan-09 | 03-Jan-09 | 3 days     | ESCI                | 14     | Attitude Competency for Star Performers  | 10-Jul-08 | 12-Jul-08 | XLRI                |
| 21     | Floods - Computation & Management   | 05-Jan-09 | 09-Jan-09 | 5 days     | ESCI                | 15     | Leadership through Self Discovery  | 14-Jul-08 | 16-Jul-08 | ASCI                |
| 22     | Integrated Water Resources Management (IWRM)  | 28-Jan-09 | 30-Jan-09 | 3 days     | ESCI                | 16     | Mentoring Coaching for Personal and Performance Effectiveness                              | 14-Jul-08 | 16-Jul-08 | XLRI                |
| 23     | Project Management  | 09-Feb-09 | 13-Feb-09 | 5 days     | ESCI                | 17     | Negotiations Skills Clinic   | 14-Jul-08 | 16-Jul-08 | IIM-A               |
| 24     | Participatory Approach and Private Sector Participation in Water Resources Management | 17-Feb-09 | 19-Feb-09 | 3 days     | ESCI                | 18     | basic leadership skills  | 21-Jul-08 | 25-Jul-08 | XLRI                |
| 25     | Water Quality Monitoring  | 24-Feb-09 | 26-Feb-09 | 3 days     | ESCI                | 19     | Developing Emotionally Intelligent Leadership  | 21-Jul-08 | 25-Jul-08 | ASCI                |
| 26     | Mini-hydel Schemes : Formulation, Operation and Management                            | 03-Mar-09 | 07-Mar-09 | 5 days     | ESCI                | 20     | Negotiating Your Way to Success  | 21-Jul-08 | 25-Jul-08 | IIM-C               |
| 27     | Remote Sensing Applications for Water Resources Management                            | 10-Mar-09 | 12-Mar-09 | 3 days     | ESCI                | 21     | General Management Programme for Young Executives  | 21-Jul-08 | 30-Jul-08 | IIM-C               |
| 28     | Groundwater Development and Management  | 23-Mar-09 | 25-Mar-09 | 3 days     | ESCI                | 22     | Managerial Effectiveness through Self-Awareness  | 21-Jul-08 | 23-Jul-08 | XLRI                |
| 29     | Drought-prone Areas - Remedial measures   | 17-Sep-09 | 19-Sep-09 | 3 days     | ESCI                | 23     | Decision Making Techiques for Managers   | 23-Jul-08 | 25-Jul-08 | IIM-L               |
|        | <b>INFORMATION TECHNOLOGY</b>   |           |           |            |                     | 24     | corporate communications(focus on major stake holders- media,public relation and branding) | 23-Jul-08 | 24-Jul-08 | IPE                 |
| 1      | Web Technologies  | 19-Jun-08 | 21-Jun-08 | 3 days     | ESCI                | 25     | Strategic Industrial Relations   | 28-Jul-08 | 01-Aug-08 | XLRI                |
| 2      | Digital Signal Processing and Applications  | 02-Jul-08 | 04-Jul-08 | 3 days     | ESCI                | 26     | Strategic Human Resource Management  | 28-Jul-08 | 01-Aug-08 | ASCI                |
| 3      | ERP Solutions for Power Utilities   | 07-Jul-08 | 11-Jul-08 | 5 Days     | NPTI                | 27     | Assessment Centre Approach to Competency Mapping   | 04-Aug-08 | 08-Aug-08 | XLRI                |
| 4      | RS, GIS, GPS and IT Applications  | 15-Jul-08 | 19-Jul-07 | 5 days     | ESCI                | 28     | Leadership and Organization Development  | 04-Aug-08 | 08-Aug-08 | ASCI                |
| 5      | Real Time Operating Systems   | 04-Aug-08 | 08-Aug-08 | 5 days     | ESCI                | 29     | Training Design and Methods  | 05-Aug-08 | 07-Aug-08 | IIM-L               |
| 6      | e-Procurement   | 11-Aug-08 | 13-Aug-08 | 3 days     | ASCI                | 30     | Emotional Intelligence for Professional Success  | 7-Aug-08  | 8-Aug-08  | FSM                 |

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|        |  | From      | To        |            |                     |        |  | From      | To        |                     |
| 7      | Electronic Supply Chain and Procurement Management             | 20-Aug-08 | 22-Aug-08 | 3 days     | XLRI                | 31     | Work Life Balance for Women Executives                           | 11-Aug-08 | 12-Aug-08 | FSM                 |
| 8      | Oracle Database Administration                                 | 25-Aug-08 | 29-Aug-08 | 5 days     | ESCI                | 32     | Basic Managerial Counselling Skills                              | 11-Aug-08 | 13-Aug-08 | XLRI                |
| 9      | Mobile Communication   | 08-Sep-08 | 12-Sep-08 | 5 days     | ESCI                | 33     | Negotiation Skills   | 11-Aug-08 | 13-Aug-08 | ASCI                |
| 10     | e-Business Information Resources Management                    | 08-Sep-08 | 10-Sep-08 | 3 days     | XLRI                | 34     | Managerial Leadership and Conflict Resolution                    | 11-Aug-08 | 16-Aug-08 | IIM-C               |
| 11     | Essential Computing Skills for Managers                        | 8-Sep-08  | 9-Sep-08  | 2          | FSM                 | 35     | Strategic Management   | 18-Aug-08 | 21-Aug-08 | IPE                 |
| 12     | Software Project Management                                    | 15-Sep-08 | 19-Sep-08 | 5 days     | IIM-B               | 36     | Leadership Skills  | 18-Aug-08 | 19-Aug-08 | IPE                 |
| 13     | Advances in Linux Administration                               | 22-Sep-08 | 26-Sep-08 | 5 days     | ESCI                | 37     | Negotiations for Strategic Success                               | 18-Aug-08 | 21-Aug-08 | XLRI                |
| 14     | Advanced VLSI and Applications                                 | 14-Oct-08 | 18-Oct-08 | 5 days     | ESCI                | 38     | Performance Management   | 18-Aug-08 | 21-Aug-08 | IIM                 |
| 15     | Project Management & Primavera Project Management Software     | 27-Oct-08 | 31-Oct-08 | 5 days     | MDI                 | 39     | Team Behaviour Management (New)                                  | 18-Aug-08 | 20-Aug-08 | IIM-A               |
| 16     | Trends in Energy Metering                                      | 13-Nov-08 | 15-Nov-08 | 3 days     | ESCI                | 40     | Business Excellence  | 20-Aug-08 | 21-Aug-08 | IPE                 |
| 17     | Trends in Wireless Technologies                                | 24-Nov-08 | 26-Nov-08 | 3 days     | ESCI                | 41     | Business Decision Making Techniques for Managers                 | 20-Aug-08 | 22-Aug-08 | IIM-C               |
| 18     | Strategic Planning of Information Systems                      | 24-Nov-08 | 29-Nov-08 | 5 days     | IIM-A               | 42     | Leadership Skills Development                                    | 25-Aug-08 | 29-Aug-08 | ASCI                |
| 19     | e-Procurement  | 01-Dec-08 | 03-Dec-08 | 3 days     | ASCI                | 43     | Leadership Excellence  | 25-Aug-08 | 28-Aug-08 | IIM-C               |
| 20     | IT Applications in Power Transmission                          | 10-Dec-08 | 12-Dec-08 | 3 days     | ESCI                | 44     | HR for Line Managers   | 25-Aug-08 | 27-Aug-08 | FSM                 |
| 21     | ERP and E-Business Implementation: Transforming the Enterprise | 11-Dec-08 | 13-Dec-08 | 3 days     | XLRI                | 45     | Emotional Intelligence and Interpersonal Skills                  | 26-Aug-08 | 28-Aug-08 | XLRI                |
| 22     | ERP Systems:Technology Planning and Implementation             | 11-Dec-08 | 13-Dec-08 | 3 days     | IIM-A               | 46     | data mining for effective decision making                        | 01-Sep-08 | 04-Sep-08 | XLRI                |
| 23     | Information Security and Management                            | 22-Dec-08 | 24-Dec-08 | 3 days     | ESCI                | 47     | Management Audit   | 01-Sep-08 | 05-Sep-08 | ASCI                |
| 24     | Network Design and Implementation                              | 07-Jan-09 | 09-Jan-09 | 3 days     | ESCI                | 48     | Motivation, Team Building and Leadership                         | 01-Sep-08 | 05-Aug-08 | IIM-I               |
| 25     | Oracle Database Administration                                 | 19-Jan-09 | 23-Jan-09 | 5 days     | ESCI                | 49     | Strategic Thinking for Business Managers                         | 04-Sep-08 | 06-Sep-08 | IIM-I               |
| 26     | Managing People in Software Projects                           | 21-Jan-09 | 23-Jan-09 | 3 days     | IIM-B               | 50     | Law for Effective Managers                                       | 08-Sep-08 | 11-Sep-08 | IIM-I               |
| 27     | Advanced Digital Signal Processing and Applications            | 28-Jan-09 | 30-Jan-09 | 3 days     | ESCI                | 51     | 2 day workshop on NLP for leadership                             | 08-Sep-08 | 09-Sep-08 | IPE                 |
| 28     | Management of IT   | 02-Feb-09 | 04-Feb-09 | 3 days     | ASCI                | 52     | stress management  | 08-Sep-08 | 08-Sep-08 | IPE                 |
| 29     | Advanced Mobile Communication                                  | 03-Feb-09 | 07-Feb-09 | 5 days     | ESCI                | 53     | Psychometric Tests and HR Instruments – Application and Training | 10-Sep-08 | 12-Sep-08 | FSM                 |
| 30     | Customer Management and Information Systems in Power Sector    | 03-Feb-09 | 06-Feb-09 | 4 days     | CIRE                | 54     | Middle Management Programme                                      | 15-Sep-08 | 26-Sep-08 | IIM-L               |
| 31     | Emerging Trends in Information Technology                      | 12-Feb-09 | 13-Feb-09 | 2          | FSM                 | 55     | Human Resource Management for Line Managers                      | 15-Sep-08 | 19-Sep-08 | XLRI                |
| 32     | Software Quality & Testing                                     | 23-Feb-09 | 27-Feb-09 | 5 days     | ESCI                | 56     | Teamwork Competency for High Performance                         | 17-Sep-08 | 19-Sep-08 | XLRI                |

| Sr. No | Name of Programme   | Duration                |             | Total Days | Name of Institution | Sr. No | Name of Programme   | Duration  |           | Name of Institution |
|--------|---|-------------------------|-------------|------------|---------------------|--------|---|-----------|-----------|---------------------|
|        |   | From                    | To          |            |                     |        |   | From      | To        |                     |
| 33     | IT Enabled Knowledge Management   | 23-Feb-09               | 25-Feb-09   | 3 days     | ASCI                | 57     | Strategic Management for Business Leadership                                    | 18-Sep-08 | 20-Sep-08 | XLRI                |
| 34     | Telecom Network Design and Optimization                                       | 02-Mar-09               | 04-Mar-09   | 3 days     | IIM-L               | 58     | Challenges of Internationalization: Risks and Strategies                        | 22-Sep-08 | 24-Sep-08 | XLRI                |
| 35     | RS, GIS, GPS and IT Applications  | 03-Mar-09               | 07-Mar-09   | 5 days     | ESCI                | 59     | Personal Growth through Emotional Intelligence                                  | 22-Sep-08 | 24-Sep-08 | IIM-L               |
| 36     | Web Technologies  | 11-Mar-09               | 13-Mar-09   | 3 days     | ESCI                | 60     | Managing for Sustainable Competitive Advantage                                  | 22-Sep-08 | 26-Sep-08 | IIM-L               |
| 37     | Digital Image Processing and its Applications                                 | 23-Mar-09               | 27-Mar-09   | 5 days     | ESCI                | 61     | Emotional Intelligence for Managerial Effectiveness                             | 22-Sep-08 | 26-Sep-08 | MDI                 |
| 38     | Business Intelligence   | will be announced later |             |            | IIM-A               | 62     | Mentoring and Career Development  | 22-Sep-08 | 24-Sep-08 | ASCI                |
|        | <b>FINANCE &amp; ECONOMICS</b>  |                         |             |            |                     |        | Beyond Coping: Thriving under Stress in the Wrkplace                            | 22-Sep-08 | 25-Sep-08 | XLRI                |
| 1      | Finance for Non-finance Managers  | 16-Jun-08               | 20-Jun-08   | 5 days     | ESCI                | 64     | Leadership Zone Skills Clinic (New)   | 22-Sep-08 | 24-Sep-08 | IIM-A               |
| 2      | Finance for Jr. Finance and Accounts Officers and Non-Executives (F&A)        | 17-Jun-08               | 20-Jun-08   | 4          | ICWAI               | 65     | Health Insurance for CEOs and CAOs of TPAs                                      | 25-Sep-08 | 26-Sep-08 | ASCI                |
| 3      | Recent Changes in Indian Accounting Standards and IFRS                        | 24-Jun-08               | 27-Jun-08   | 4          | ICWAI               | 66     | Transformational Leadership   | 25-Sep-08 | 27-Sep-08 | XLRI                |
| 4      | Internal Auditing for Effective Management Control                            | 24-Jun-08               | 27-Jun-08   | 4          | ICWAI               | 67     | Developing Performance Management and Cunseling Skills for Corporate Excellence | 29-Sep-08 | 01-Oct-08 | IIM-L               |
| 5      | Financial Statement Analysis  | 01-Jul-08               | 03-Jul-08   | 3 days     | IIM-I               | 68     | Team Building   | 13-Oct-08 | 17-Oct-08 | IIM-L               |
| 6      | Finance for Non-Finance Managers  | 07-Jul-08               | 11-Jul-08   | 5 days     | IIM-L               | 69     | Performance Management for Competitive Advantage                                | 13-Oct-08 | 15-Oct-08 | IIM-A               |
| 7      | Advance Tax, TDS and FBT  | 09-Jul-08               | 11-Jul-08   | 3          | ICWAI               | 70     | Building Excellence with Human Capital  | 15-Oct-08 | 17-Oct-08 | XLRI                |
| 8      | Valuation Management  | 17-Jul-08               | 18-Jul-08   | 2          | ICWAI               | 71     | Basic leadership skills   | 20-Oct-08 | 24-Oct-08 | XLRI                |
| 9      | Finance for Non-Finance Executives  | 21-Jul-08               | 25-Jul-08   | 5 days     | MDI                 | 72     | Entrepreneurial Skills for Managers   | 20-Oct-08 | 22-Oct-08 | FSM                 |
| 10     | New Tax Regime and Its Implications (Fringe Benefit Tax, Service Tax and VAT) | 21-Jul-08               | 23-Jul-08   | 3 days     | ASCI                | 73     | Managing the Training Function  | 03-Nov-08 | 06-Nov-08 | XLRI                |
| 11     | Management Accounting- Activity based costing and target costing              | 22-Jul-08               | 25 July 206 | 4          | ICWAI               | 74     | Managing Performance  | 03-Nov-08 | 05-Nov-08 | ASCI                |
| 12     | Service Tax, VAT, TDS and FBT   | 22-Jul-08               | 25 July 206 | 4          | ICWAI               | 75     | Creativity and Problem Solving  | 6-Nov-08  | 7-Nov-08  | FSM                 |
| 13     | Basic Derivatives for Corporate Treasures                                     | 25-Jul-08               | 27-Jul-08   | 3 days     | IIM-L               | 76     | two days workshop on progressive trade unionism                                 | 11-Nov-08 | 12-Nov-08 | IPE                 |
| 14     | Finance for Non-Finance Executives  | 28-Jul-08               | 30-Jul-08   | 3 days     | NPTI                | 77     | Leadership Competency for Star Performers                                       | 12-Nov-08 | 14-Nov-08 | XLRI                |
| 15     | Project appraisal, financing and management                                   | 11-Aug-08               | 12-Aug-08   | 2 days     | IPE                 | 78     | Leadership Competency for Star Performers                                       | 12-Nov-08 | 14-Nov-08 | XLRI                |
| 16     | Recent Trends in Financial Management   | 20-Aug-08               | 22-Aug-08   | 3          | ICWAI               | 79     | Team Building and Cnflct Management   | 17-Nov-08 | 21-Nov-08 | XLRI                |

| Sr. No | Name of Programme  | Duration  |           | Total Days | Name of Institution | Sr. No | Name of Programme   | Duration  |           | Name of Institution |
|--------|--|-----------|-----------|------------|---------------------|--------|---|-----------|-----------|---------------------|
|        |  | From      | To        |            |                     |        |   | From      | To        |                     |
| 17     | Management of Taxation-Excise, Convat, VAT, Service Tax & FBT                            | 20-Aug-08 | 22-Aug-08 | 3          | ICWAI               | 80     | Managing Stress at Work   | 17-Nov-08 | 18-Nov-08 | FSM                 |
| 18     | Essential Financial Derivatives and Risk Management for Banks and Financial Institutions | 27-Aug-08 | 29-Aug-08 | 3 days     | IIM-L               | 81     | Managing HR in Organizations  | 17-Nov-08 | 21-Nov-08 | ASCI                |
| 19     | Financial Risk Measurement   | 01-Sep-08 | 05-Sep-08 | 5 days     | XLRI                | 82     | Programme for Young Managers  | 17-Nov-08 | 28-Nov-08 | ASCI                |
| 20     | Mnagerial Effectiveness Through Self Awareness   | 01-Sep-08 | 05-Sep-08 | 5 days     | MDI                 | 83     | Managerial Effectiveness  | 18-Nov-08 | 22-Nov-08 | IIM-L               |
| 21     | Competition & Strategy   | 01-Sep-08 | 03-Sep-08 | 3 days     | MDI                 | 84     | Problem Solving Skills for Effective Performance                                | 18-Nov-08 | 20-Nov-08 | IIM-L               |
| 22     | Finance for Non-Finance Executives   | 03-Sep-08 | 05-Sep-08 | 3          | FSM                 | 85     | Team Building and Leadership  | 19-Nov-08 | 21-Nov-08 | FSM                 |
| 23     | Indian Accounting Standards  | 08-Sep-08 | 11-Sep-08 | 4 days     | XLRI                | 86     | Managing corporate performance in networked world aligning systems and strategy | 20-Nov-08 | 22-Nov-08 | IIIM -B             |
| 24     | Documentation, Disbursement and Recovery Practices of Banks and Financial Institutions   | 08-Sep-08 | 10-Sep-08 | 3 days     | MDI                 | 87     | Business Ethics and Corporate Social Responsibility                             | 20-Nov-08 | 22-Nov-08 | IIM-I               |
| 25     | Financial Management for NGOs and Autonomous bodies                                      | 11-Sep-08 | 12-Sep-20 | 2          | ICWAI               | 88     | Enhancing Managerial Capability through Stress Management                       | 24-Nov-08 | 26-Nov-08 | IIM-L               |
| 26     | Value Creation through Corporate Restructuring   | 15-Sep-08 | 17-Sep-08 | 3 days     | IIM-L               | 89     | General Management Programme  | 24-Nov-08 | 05-Dec-08 | IIM-L               |
| 27     | Managing Costs to Enhance Profitability  | 15-Sep-08 | 17-Sep-08 | 3 days     | ASCI                | 90     | Managerial Excellence   | 24-Nov-08 | 27-Nov-08 | IIM-C               |
| 28     | Corporate Finance  | 16-Sep-08 | 19-Sep-08 | 4          | ICWAI               | 91     | Managerial Effectiveness  | 24-Nov-08 | 25-Nov-08 | IIM-C               |
| 29     | Management of Taxation-Excise, Convat, VAT, Service Tax & FBT                            | 23-Sep-08 | 25-Sep-08 | 3          | ICWAI               | 92     | Decision Making Under Stressful Situations                                      | 24-Nov-08 | 26-Nov-08 | XLRI                |
| 30     | Joint Programme with IIM, Kozhokode  | 23-Sep-08 | 26-Sep-08 | 4          | ICWAI               | 93     | Personality Development   | 24-Nov-08 | 28-Nov-08 | ASCI                |
| 31     | Corporate Accounting Policies, Methods & Practices                                       | 23-Sep-08 | 26-Sep-08 | 4          | ICWAI               | 94     | Managerial Effectiveness and Human Values : Indian Insight                      | 24-Nov-08 | 28-Nov-08 | IIM-I               |
| 32     | Outcome Budgeting  | 29-Sep-08 | 30-Sep-08 | 2          | ICWAI               | 95     | Emerging Trends in Personnel Selection  | 01-Dec-08 | 04-Dec-08 | XLRI                |
| 33     | Business Data Analysis, Financial Modeling and Forecasting                               | 13-Oct-08 | 17-Oct-08 | 5 days     | XLRI                | 96     | Transational Analysis for Managerial Effectiveness                              | 01-Dec-08 | 03-Dec-08 | XLRI                |
| 34     | Finance for Decision Making - for Non-Finance Managers                                   | 13-Oct-08 | 17-Oct-08 | 5 days     | IIM-B               | 97     | Team Building & Conflict Management   | 01-Dec-08 | 05-Dec-08 | MDI                 |
| 35     | Service Tax- Operation, Accounting, Administration and Return                            | 14-Oct-08 | 17-Oct-08 | 4          | ICWAI               | 98     | HRM for Line Managers   | 01-Dec-08 | 05-Dec-08 | ASCI                |
| 36     | Corporate Tax- Planning, Compliance and Management                                       | 14-Oct-08 | 17-Oct-08 | 4          | ICWAI               | 99     | Advanced Human Resource Management  | 1-Dec-08  | 6-Dec-08  | IIM-A               |
| 37     | Strategic Financial Management for Power Sector  | 14-Oct-08 | 17-Oct-08 | 4 days     | CIRE                | 100    | Managerial Decision Making under Uncertain Environment                          | 02-Dec-08 | 04-Dec-08 | IIM-L               |

| Sr. No | Name of Programme   | Duration  |           | Total Days | Name of Institution | Sr. No | Name of Programme  | Duration  |           | Name of Institution |
|--------|---|-----------|-----------|------------|---------------------|--------|--|-----------|-----------|---------------------|
|        |   | From      | To        |            |                     |        |  | From      | To        |                     |
| 38     | Advanced Financial Management   | 15-Oct-08 | 17-Oct-08 | 3 days     | IIM-L               | 101    | two day work shop on knowledge managementstrategies for performing enterprises | 03-Dec-08 | 04-Dec-08 | IPE                 |
| 39     | Spreadsheet Modeling In Corporate Finance   | 20-Oct-08 | 24-Oct-08 | 5 days     | XLRI                | 102    | Project Management Excellence through IT and Related Technologies              | 4-Dec-08  | 5-Dec-08  | FSM                 |
| 40     | Demystifying Financial Derivatives  | 20-Oct-08 | 23-Oct-08 | 4 days     | IIM-B               | 103    | Business Intelligence™ Data Warehousing & Data Mining                          | 08-Dec-08 | 12-Dec-08 | MDI                 |
| 41     | Total Cost Management   | 20-Oct-08 | 22-Oct-08 | 3 days     | IIM-B               | 104    | Effective Performance Management   | 08-Dec-08 | 12-Dec-08 | XLRI                |
| 42     | Global Convergences of Accounting Standards- Issues and practices                                     | 21-Oct-08 | 24-Oct-08 | 4          | ICWAI               | 105    | Talent Management & Employee Engagement  | 08-Dec-08 | 10-Dec-08 | XLRI                |
| 43     | Advance Tax, TDS and FBT  | 21-Oct-08 | 24-Oct-08 | 4          | ICWAI               | 106    | Leadership and Building High Performing Teams                                  | 08-Dec-08 | 12-Dec-08 | MDI                 |
| 44     | Finance Skills for Non-Finance Professionals  | 03-Nov-08 | 05-Nov-08 | 3 days     | IIM-I               | 107    | Performance Management   | 08-Dec-08 | 10-Dec-08 | IIM-I               |
| 45     | Comprehensive Tax Planning and Management: Corporate Income Tax, VAT, Cenvat, Service Tax and Customs | 03-Nov-08 | 07-Nov-08 | 5 days     | IIM-B               | 108    | Employee Selection and Assessment Techniques                                   | 10-Dec-08 | 12-Dec-08 | IIM-L               |
| 46     | Strategic financial management  | 06-Nov-08 | 07-Nov-08 | 2 days     | IPE                 | 109    | Competency Mapping   | 10-Dec-08 | 12-Dec-08 | FSM                 |
| 47     | Emerging Techniques in Auditing- Revenue and Internal Audits  | 10-Nov-08 | 12-Nov-08 | 3          | ICWAI               | 110    | Creativity problem solving and decision making                                 | 15-Dec-08 | 19-Dec-08 | XLRI                |
| 48     | Finance for Non-Finance Executives  | 17-Nov-08 | 21-Nov-08 | 5 days     | XLRI                | 111    | Staying on Track with Balanced Scorecard<br>Process, Methodology & Techniques  | 15-Dec-08 | 17-Dec-08 | XLRI                |
| 49     | Risk Management for Banks and Financial Institutions  | 17-Nov-08 | 19-Nov-08 | 3 days     | IIM-L               | 112    | Staying on Track with Balanced Scorecard<br>Process, Methodology & Techniques  | 15-Dec-08 | 17-Dec-08 | XLRI                |
| 50     | Value Risk  | 24-Nov-08 | 26-Nov-08 | 3 days     | XLRI                | 113    | Negotiating to Win-Win   | 15-Dec-08 | 17-Dec-08 | MDI                 |
| 51     | International Financial Management  | 24-Nov-08 | 26-Nov-08 | 3          | FSM                 | 114    | Transactional Analysis for Interpersonal Effectiveness                         | 15-Dec-08 | 17-Dec-08 | ASCI                |
| 52     | International Financial Reporting Standards (IFRS)-Road Towards Convergence                           | 01-Dec-08 | 02-Dec-08 | 2 days     | IIM-C               | 115    | Improving Work Culture   | 15-Dec-08 | 17-Dec-08 | ASCI                |
| 53     | Functional Management Programme in Operations, Finance and Systems                                    | 01-Dec-08 | 05-Dec-08 | 5 days     | IIM-C               | 116    | creating value through win-win negotiation                                     | 16-Dec-08 | 17-Dec-08 | IPE                 |
| 54     | Management of Taxation* Excise/ Cenvat, Service Tax, Custom Duty, VAT and Fringe Benefit Tax          | 08-Dec-08 | 10-Dec-08 | 3 days     | IIM-I               | 117    | Understanding Self for Managerial Excellence                                   | 18-Dec-08 | 20-Dec-08 | IIM-L               |
| 55     | Management Audit and Performance Optimisation   | 10-Dec-08 | 12-Dec-08 | 3          | ICWAI               | 118    | Corporate Social Responsibility & Business Sustainability                      | 18-Dec-08 | 20-Dec-08 | IIM-L               |
| 56     | International Financial Reporting Standards   | 15-Dec-08 | 17-Dec-08 | 3 days     | XLRI                | 119    | Measuring and Managing Corporate Performance                                   | 24-Dec-08 | 26-Dec-08 | IIM-I               |

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|--------|--|-----------|-----------|------------|---------------------|--------|--|-----------|-----------|---------------------|
|        |  | From      | To        |            |                     |        |  | From      | To        |                     |
| 57     | Contemporary Accounting and Finance for Finance Executives       | 15-Dec-08 | 19-Dec-08 | 5 days     | IIM-L               | 120    | Emotional Intelligence   | 05-Jan-09 | 08-Jan-09 | IIM-C               |
| 58     | Finance for Non-Finance Executives                               | 15-Dec-08 | 19-Dec-08 | 5 days     | MDI                 | 121    | Training skills for trainer  | 06-Jan-09 | 07-Jan-09 | IPE                 |
| 59     | Basic Finance and Auditing for Vigilance Officers                | 16-Dec-08 | 18-Dec-08 | 3          | ICWAI               | 122    | Creating New Ventures  | 12-Jan-09 | 14-Jan-09 | XLRI                |
| 60     | Service Tax, VAT, TDS and FBT                                    | 16-Dec-08 | 18-Dec-08 | 3          | ICWAI               | 123    | Designing Long Term Incentive Plans  | 12-Jan-09 | 14-Jan-09 | XLRI                |
| 61     | Finance for Non-Finance Executives                               | 17-Dec-08 | 20-Dec-08 | 4 days     | IIM-L               | 124    | People Management Strategies for Competitive Advantage                                     | 12-Jan-09 | 14-Jan-09 | MDI                 |
| 62     | Advanced Financial Management                                    | 17-Dec-08 | 19-Dec-08 | 3          | FSM                 | 125    | legal aspects of outsourcing and contract labour management in manufacturing and IT sector | 19-Jan-09 | 22-Jan-09 | XLRI                |
| 63     | Management Accounting- Activity based costing and target costing | 22-Dec-08 | 25-Dec-08 | 4          | ICWAI               | 126    | Managerial Effectiveness   | 19-Jan-09 | 23-Jan-09 | IIM-L               |
| 64     | Cost Control and Cost Effectiveness                              | 04-Jan-09 | 06-Jan-09 | 3          | ICWAI               | 127    | Project Management   | 19-Jan-09 | 23-Jan-09 | IIM-L               |
| 65     | Finance for Non-Finance Executives                               | 09-Jan-09 | 10-Jan-09 | 2 days     | IIM-C               | 128    | Entrepreneurial / Intrapreneurial Leadership   | 19-Jan-09 | 23-Jan-09 | IIM-B               |
| 66     | Recent Trends in Financial Management                            | 17-Jan-09 | 20-Jan-09 | 4          | ICWAI               | 129    | legal aspects of outsourcing and contract labour management in manufacturing and IT sector | 19-Jan-09 | 22-Jan-09 | XLRI                |
| 67     | Financial Statements for Non-Finance Executives                  | 20-Jan-09 | 23-Jan-09 | 4 days     | IIM-L               | 130    | Beyond Coping: Thriving under Stress in the Wrkplace                                       | 19-Jan-09 | 21-Jan-09 | XLRI                |
| 68     | Finance for Non-Finance Executives                               | 21-Jan-09 | 23-Jan-09 | 3          | FSM                 | 131    | Strategic Human Resource Management  | 19-Jan-09 | 23-Jan-09 | ASCI                |
| 69     | Understanding Basic Financial Derivatives                        | 22-Jan-09 | 25-Jan-09 | 4          | ICWAI               | 132    | Human Resources Management in Power Distribution Sector                                    | 19-Jan-09 | 23-Jan-09 | CIRE                |
| 70     | Financial Statement Analysis and Business Valuation              | 23-Jan-09 | 24-Jan-09 | 2 days     | IIM-C               | 133    | managerial effectiveness   | 22-Jan-09 | 23-Jan-09 | IPE                 |
| 71     | Strategic Financial Management                                   | 26-Jan-09 | 28-Jan-09 | 5 days     | ASCI                | 134    | Grievance and Discipline Management  | 26-Jan-09 | 29-Jan-09 | XLRI                |
| 72     | Finance for Non-Finance Executives                               | 28-Jan-09 | 30-Jan-09 | 3 days     | XLRI                | 135    | Effective Performance Management System  | 28-Jan-09 | 30-Jan-09 | FSM                 |
| 73     | Project Appraisal and Management                                 | 30-Jan-09 | 31-Jan-09 | 2          | ICWAI               | 136    | Basic leadership skills  | 02-Feb-09 | 08-Feb-09 | XLRI                |
| 74     | Finance for Non-Finance Executives                               | 02-Feb-09 | 06-Feb-09 | 5 days     | IIM-L               | 137    | General Management Programme for Senior Managers   | 02-Feb-09 | 13-Feb-09 | IIM                 |
| 75     | Spreadsheet Modeling in Valuation                                | 05-Feb-09 | 07-Feb-09 | 3 days     | XLRI                | 138    | HR for line managers   | 02-Feb-09 | 03-Feb-09 | IPE                 |
| 76     | International Financial Reporting Standards (IFRS)               | 06-Feb-09 | 07-Feb-09 | 2 days     | IIM-C               | 139    | Work Life Balance for Managerial Wellbeing   | 2-Feb-09  | 3-Feb-09  | FSM                 |
| 77     | Advance Tax, TDS and FBT   | 07-Feb-09 | 09-Feb-09 | 3          | ICWAI               | 140    | Essential Marketing for HR Professionals   | 02-Feb-09 | 06-Feb-09 | MDI                 |
| 78     | Financial Derivatives and Risk Management                        | 09-Feb-09 | 10-Feb-09 | 2          | FSM                 | 141    | Team Building and Conflict Management  | 02-Feb-09 | 06-Feb-09 | ASCI                |

| Sr. No | Name of Programme  | Duration  |           | Total Days | Name of Institution | Sr. No | Name of Programme   | Duration  |           | Name of Institution |
|--------|--|-----------|-----------|------------|---------------------|--------|---|-----------|-----------|---------------------|
|        |  | From      | To        |            |                     |        |   | From      | To        |                     |
| 79     | Finance for Non-Finance Executives   | 09-Feb-09 | 13-Feb-09 | 5 days     | ASCI                | 142    | Organizational Growth and Strategic HRM   | 02-Feb-09 | 04-Feb-09 | IIM-B               |
| 80     | Procurement Procedures for World Bank Aided Projects   | 09-Feb-09 | 20-Feb-09 | 2 weeks    | ASCI                | 143    | Measuring HR  | 04-Feb-09 | 04-Feb-09 | XLRI                |
| 81     | Basic Financial Skills for Non Finance Managers  | 16-Feb-09 | 18-Feb-09 | 3          | ICWAI               | 144    | Trainer the Trainer   | 09-Feb-09 | 12-Feb-09 | XLRI                |
| 82     | Finance for General Managers: Corporate Financial Reporting Module I   | 19-Feb-09 | 20-Feb-09 | 2 days     | IIM-C               | 145    | Strategic Alliances & Joint Ventures  | 09-Feb-09 | 11-Feb-09 | MDI                 |
| 83     | Recent Changes in Indian Accounting Standards and IFRS   | 20-Feb-09 | 23-Feb-09 | 4          | ICWAI               | 146    | Global Human Resource Management  | 09-Feb-09 | 11-Feb-09 | XLRI                |
| 84     | Finance for General Managers: Management Accounting Module II  | 22-Feb-09 | 23-Feb-09 | 2 days     | IIM-C               | 147    | Building Learning Organization  | 09-Feb-09 | 11-Feb-09 | ASCI                |
| 85     | Finance for General Managers: Corporate Finance Module III   | 24-Feb-09 | 25-Feb-09 | 2 days     | IIM-C               | 148    | Personal Growth for Effective Leadership  | 09-Feb-09 | 13-Feb-09 | ASCI                |
| 86     | Corporate Finance  | 06-Mar-09 | 08-Mar-09 | 3          | ICWAI               | 149    | Mapping through Positive Emotions and Spittual Awareness                                  | 11-Feb-09 | 13-Feb-09 | XLRI                |
|        | <b>OPERATIONS MANAGEMENT</b>   |           |           |            |                     | 150    | Leadership: Strategies: Performance The "Success Mantras ' of the Indian Corporate Jewels | 12-Feb-09 | 13-Feb-09 | XLRI                |
| 1      | Decision makingtools in operations management  | 07-Jul-08 | 09-Jul-08 | 3 days     | IPE                 | 151    | Leadership: Strategies: Performance The "Success Mantras ' of the Indian Corporate Jewels | 16-Feb-09 | 17-Feb-09 | XLRI                |
| 2      | Operation, Control and Optimization of Modern Grinding System based on Vertical Roller Mills [CCE-02/SBC-3/Sim/H/2008] | 14-Jul-08 | 18-Jul-08 | 5          | NCB                 | 152    | Personal Growth through Self Exprloration   | 16-Feb-09 | 20-Feb-09 | IIM-L               |
| 3      | Legal Side of Contract Management, Arbitration and Dispute Settlement Mechanism  | 24-Jul-08 | 25-Jul-08 | 2 days     | CIDC                | 153    | Enhancing Managerial Effectiveness  | 16-Feb-09 | 20-Feb-09 | ASCI                |
| 4      | Project Management for Rapid Results   | 07-Aug-08 | 08-Aug-08 | 2 days     | CIDC                | 154    | Coaching, Mentoring and Managing  | 19-Feb-09 | 20-Feb-09 | FSM                 |
| 5      | Contract Managementnt  | 12-Aug-08 | 13-Aug-08 | 2          | ICWAI               | 155    | Strategic Management  | 23-Feb-09 | 27-Feb-09 | ASCI                |
| 6      | Risk Management in Operations  | 13-Aug-08 | 14-Aug-08 | 3 days     | XLRI                | 156    | Crafting Your Competency Based Career Path  | 23-Feb-09 | 25-Feb-09 | XLRI                |
| 7      | Negotiations for Strategic Success   | 18-Aug-08 | 21-Aug-08 | 4 days     | XLRI                | 157    | Change Management: Capacity Building for People Issues                                    | 23-Feb-09 | 25-Feb-09 | MDI                 |
| 8      | Operation, Control and Optimization of Precalciner   | 18-Aug-08 | 22-Aug-08 | 5          | NCB                 | 158    | communication and presentation skills for managers and leaders                            | 26-Feb-09 | 27-Feb-09 | IPE                 |
| 9      | Revenue Management and Dynamic Pricing   | 1-Sep-08  | 4-Sep-08  | days       | IIM-A               | 159    | Strategic Management of SME   | 02-Mar-09 | 04-Mar-09 | XLRI                |

| Sr. No | Name of Programme  | Duration  |           | Total Days | Name of Institution | Sr. No | Name of Programme                               | Duration  |           | Name of Institution |
|--------|--|-----------|-----------|------------|---------------------|--------|---|-----------|-----------|---------------------|
|        |  | From      | To        |            |                     |        |   | From      | To        |                     |
| 10     | Operation, Control and Optimization of Modern Grinding System based on Roller Press and Ball Mills                     | 15-Sep-08 | 19-Sep-08 | 5          | NCB                 | 160    | Public Private Partnership                      | 02-Mar-09 | 06-Mar-09 | ASCI                |
| 11     | Operation, Control and Optimization of Modern Grinding System based on Vertical Roller Mills [CCE-02/SBC-6/Sim/H/2008] | 17-Nov-08 | 21-Nov-08 | 5          | NCB                 | 161    | The Art and Science of Behavioural Interviewing | 01-Sep-09 | 02-Sep-08 | XLRI                |
| 12     | Project Management   | 24-Nov-08 | 28-Nov-08 | 5 days     | XLRI                | 162    | Effective Trade Union Management                | 09-Mar-09 | 13-Mar-09 | ASCI                |
| 13     | Project and Contract management  | 01-Dec-08 | 05-Dec-08 | 5 days     | ASCI                | 163    | Small and Medium Enterprises Programme          | 5-Apr-09  | 18-Apr-09 | IIM-A               |
| 14     | Effective Contract Management and Dispute Resolution   | 15-Dec-08 | 17-Dec-08 | 3 days     | IIM-L               |        |   |           |           |                     |
| 15     | Project Management   | 15-Dec-08 | 19-Dec-08 | 5 days     | IIM                 |        |   |           |           |                     |
| 16     | Learning Operations Management Through Games / Simulations   | 19-Jan-09 | 21-Jan-09 | 3 days     | XLRI                |        |   |           |           |                     |
| 17     | Operation, Control and Optimization of Precalciner   | 19-Jan-09 | 24-Jan-09 | 5          | NCB                 |        |   |           |           |                     |
| 18     | Operation, Control and Optimization of Modern Grinding System based on Roller Press and Ball Mills                     | 9-Mar-09  | 13-Mar-09 | 5          | NCB                 |        |   |           |           |                     |